

**PLANTATION MANAGEMENT RESEARCH COOPERATIVE
MEMBERSHIP POLICIES**

(Adopted by Advisory Committee, August 2008)

General Membership Policies:

The Advisory Committee will vote on new member applications.

Membership Classes are defined in Table 1. Full, Supplemental and Contributing member classes are defined for organizations that own or manage forest land. The Associate member class is reserved for organizations that do not own or manage forest land but that are interested in plantation management.

Base benefits for each membership class are defined in Table 2.

Consultant organizations will join as one of the defined Membership categories. Membership will be negotiated on a case-by-case basis including the array of benefits to be received by the consultant. All consultant member negotiations will be reviewed by the Executive Committee and submitted to the Advisory Committee for consideration.

If a member discontinues its membership, then rejoins the Cooperative, this organization will pay a penalty fee equal to the current annual dues times the number of times the company has previously been a member of the Cooperative.

Use of PMRC Products:

Members may use research results including data, summarized data, reports, web site access and software tools (as available by membership class) produced by the PMRC for management of their lands. Members may allow their agents, such as non-member consultants, to use PMRC products to manage Member lands only. Consultant Members may use PMRC products to manage their clients' lands **excluding** any client that would meet the definition of PMRC Full or Supporting Membership.

Cost Sharing:

The intent of cost sharing by Full and Supporting members who do not supply in-kind support for field operations is to distribute equitably the expenses of installing and maintaining the field studies from which the membership benefits are derived. To support the installation of new studies and the maintenance of studies on non-member lands, Members who do not contribute in-kind support will be invoiced an equal share of the expenses incurred by the PMRC staff in performing this work. Expenses would include materials, supplies, travel and temporary employee pay. This will not include normally scheduled measurement and maintenance of PMRC studies. The amount of the cost-share will be available to members by September 1 prior to the year that the cost-share charge will be invoiced.

Travel Expenses:

Travel expenses of the PMRC staff for the purpose of on-site Consulting/Workshop/Field Trips requested by a member will be paid by the member.

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Explanation of Member Benefits:

Benefits for Full, Supporting, Associate and Contributing members are outlined in Table 2. Explanations of several of the benefits are provided below. Other benefits identified in Table 2 are self-explanatory.

Raw Data

All data collected concurrent with membership in good standing will be available to that member (any membership class). If an organization leaves the Cooperative, only data subsequently collected from lands owned by the organization may be exchanged for Cooperative access privileges.

Data collected prior to a company's membership is available after dues payment equivalent to three years dues at the scheduled Full membership level. Years of dues payment needed for access to raw data are 3, 4.5, 6, and 10.5 for Full, Supporting, Associate, and Contributing membership classes, respectively. The Cooperator may choose to pay dues for future years early in order to gain accelerated access to raw data. For example, any member new to the PMRC in 2008 could elect to pay a total of \$52,500 (scheduled full dues of \$17,000, \$17,500, and \$18,000 for 2008, 2009, and 2010, respectively) up-front and obtain immediate access to the raw data. Early payment would satisfy the member's dues obligation for a period that depends on its membership class; 3, 4.5, 6 and 10.5 years for Full, Supporting, Associate, and Contributing, respectively.

Summarized Plot Level Data

Summarized plot level data is available after dues payment equivalent to one year dues at the scheduled Full membership level. Years of dues payment needed for access to summarized plot data is 1, 1.5, 2, and 5 for Full, Supporting, Associate, and Contributing membership classes, respectively. A non-Full Member may choose to pay dues for future years early in order to gain accelerated access to summarized plot level data. For example, any member new to the PMRC in 2009 would have access to summarized plot level data after payment of \$17,500 dues (2009 Full Member dues). In the case of a non-Full Member, early dues payment would satisfy this member's dues obligation for a period that depends on its membership class; 1.5, 2, and 5 years for Supporting, Associate, and Contributing, respectively.

Access to Most Recent Decision Support Software

All members have access to the most recent decision support software after two years of membership or payment of the equivalent of two years of dues for their respective membership class. Members have the option of paying two years of dues upon membership and having immediate access to the most recent decision support software. This payment will satisfy this member's dues obligations for the first two years of membership.

Priority Email and Telephone Consulting – This will be negotiated on a case-by-case basis with the Director of the PMRC.

Extra Days of Consulting/Field Trips/Workshops - This will be negotiated on a case-by-case basis with the Director of the PMRC.

Table 1. PMRC Membership Categories

Membership Class	Attributes	2009 Dues	Formula
Full	Owens or manages more than 200,000 acres	\$17,500	Full
	<p style="text-align: center;">and</p> <p>(Able to provide sites for and complete field study tasks either with in-house resources or by contracting</p> <p style="text-align: center;">or</p> <p>Able to provide sites for, but not able to complete field study tasks)</p>	<p style="text-align: center;">+</p> <p>In-kind Field Support</p> <p style="text-align: center;">or</p> <p>Cost Share</p>	<p style="text-align: center;">+</p> <p>In-kind Field Support</p> <p style="text-align: center;">or</p> <p>Cost Share</p>
Supporting	Owens or manages between 50,000 and 200,000 acres	\$11,670	2/3 Full
	<p style="text-align: center;">and</p> <p>(Able to provide sites for and complete field study tasks either with in-house resources or by contracting</p> <p style="text-align: center;">or</p> <p>Able to provide sites for, but not able to complete field study tasks or not able to provide sites for field studies)</p>	<p style="text-align: center;">+</p> <p>In-kind Field Support</p> <p style="text-align: center;">or</p> <p>Cost Share</p>	<p style="text-align: center;">+</p> <p>In-kind Field Support</p> <p style="text-align: center;">or</p> <p>Cost Share</p>
Associate	Does not own or manage land	\$8,750	½ Full
	Not directly involved in forestland management	Reduced Benefits	Reduced Benefits
Contributing	Owens or manages less than 50,000 acres	\$5,000	\$5,000
	Reduced base benefits	Reduced Benefits	Reduced Benefits

Table 2. PMRC Membership Benefits

Products / Services	Full	Supporting	Associate	Contributing
Membership on Advisory Committee	Yes	Yes	Yes	Yes
Membership on Technical Committee	Yes	Yes	Yes	Yes
Participation at Contact Meetings	Yes	Yes	Yes	Yes
Vote on Budget and Policy Issues	Yes	Yes	Yes	No
Study Plan Development	Yes	Yes	Yes	No
Vote on Field Trials	Yes	Yes	No	No
Raw Data Collected while Active Member	Yes	Yes	Yes	Yes
Raw Data Collected Prior to Membership (after dues payment equivalent to 3 years Full membership)	Yes	Yes	Yes	Yes
Summarized Plot Level Data (after dues payment equivalent to 1 year Full membership)	Yes	Yes	Yes	Yes
Technical Reports	Yes	Yes	Yes	Yes
Annual Meeting Attendance	Yes	Yes	Yes	Yes
Members Only Workshop Attendance	Yes	Yes	Yes	Yes
General Web Based Information	Yes	Yes	Yes	Yes
Access to Growth & Yield Models	Yes	Yes	Yes	Yes
Access to Most Recent Decision Support Software (After dues payment equivalent to 2 years membership for respective membership class)	Yes	Yes	Yes	Yes
Access to Decision Support Software Except for Most Recent Products	Yes	Yes	Yes	Yes
Priority Email and Telephone Consulting	Yes	Negotiated	Negotiated	Negotiated
Studies Established on Member Land	Yes	Yes	No	No
Assistance in Study Establishment	Yes	Yes	No	No
PMRC Field Crew Measurements	Yes	Yes	-	-
Days of Consulting/Field Trips/Workshops Travel to be paid by Member	2	1	1	Negotiated
Extra Days of Consulting/Field Trips/Workshops (\$ <u>Negotiated</u> /day) Travel to be paid by Member	On Request	On Request	On Request	Negotiated